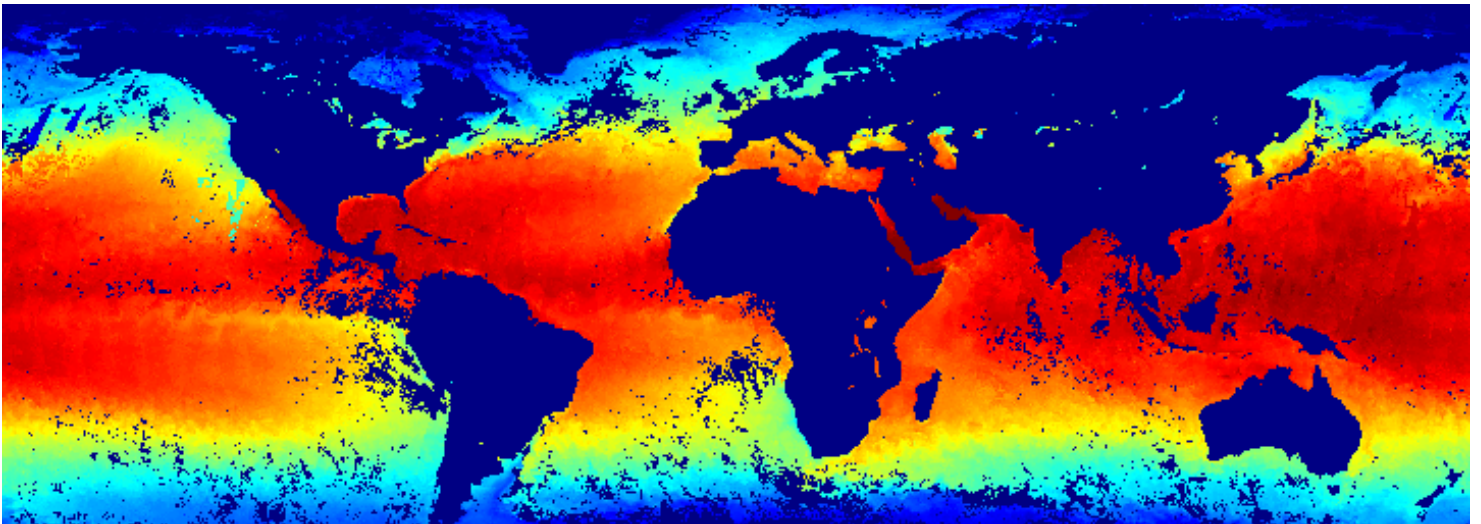


# Aerospace and Defence



## Opportunities in South East England



# Aerospace & Defence in the South East

The South East of England is a dynamic, successful economic region with:

A thriving economy of £188 billion (GVA)

Over 1,000 aerospace and defence businesses, including large, multinational primes and niche, technically-advanced suppliers

A high-tech research intensive economy supported by 24 universities and a regional R&D spend of £3.4 billion

A highly educated workforce of 4.3m with over 93,000 aerospace and defence specialists

The UK's leading business aviation airport at Farnborough, as well as three international airports; Heathrow, Gatwick and Southampton

An excellent motorway network and high speed rail access to London and Continental Europe.

Finding the perfect investment location for your business is not just about being close to your customers and suppliers. Or about finding and developing the talent to make your business grow. It's not simply a matter of fast and reliable connections - online and on the road. Or about building and expanding your business network. The perfect investment is all about finding the perfect mix.

Right place. Right people. Right technology.  
Right now.

The South East combines broad aerospace & defence capabilities with highly-specialised technical skills, established university R&D opportunities and the necessary critical infrastructure to make not just a successful sector, but a thriving cluster. That's why the South East has become one of the most significant regions in the world for the aerospace & defence industry.

From Homeland Security to Civil Aviation; from Defence to Space – the South East offers market opportunities for cutting-edge companies of all sizes and at all stages of the supply chain. Demonstrating clear strengths across a wide range of sub-sectors, we take particular pride in the expertise that we have developed in the manufacture and design of airborne structures, components, electronics, computer systems, simulation and software.

So whether you are looking to secure a large government contract, find partners to develop technically advanced components or seeking reliable and high-quality suppliers, we're confident you'll find your competitive advantage in our region.

If you've not been looking at the South East, you've not been looking.



*"Bombardier has been very satisfied with its operations at Farnborough. It is a very good facility for our Business Aircraft Sales operation, and proximity to London and ready access to Europe and further afield is appreciated by our customers."*

Alec McRitchie,  
Communications & Public Affairs, Europe, Bombardier Business Jet

# 9 out of 10 of the industry's global aerospace & defence companies are here. Why wouldn't you want to be?

Built on a long-established and successful legacy, distinct aerospace & defence clusters have formed in the adjoining counties of Surrey, Hampshire and Berkshire. Farnborough, home of the most modern and efficient business aviation airport in Europe, is internationally renowned for its biannual aviation event, encouraging the formation of a unique cluster of multinational aerospace firms with pioneering technologies. Another large cluster, comprised of many industry giants, continues to flourish around Portsmouth and Southampton, with GKN Aerospace's world-leading Composite Research Centre close by on the Isle of Wight.

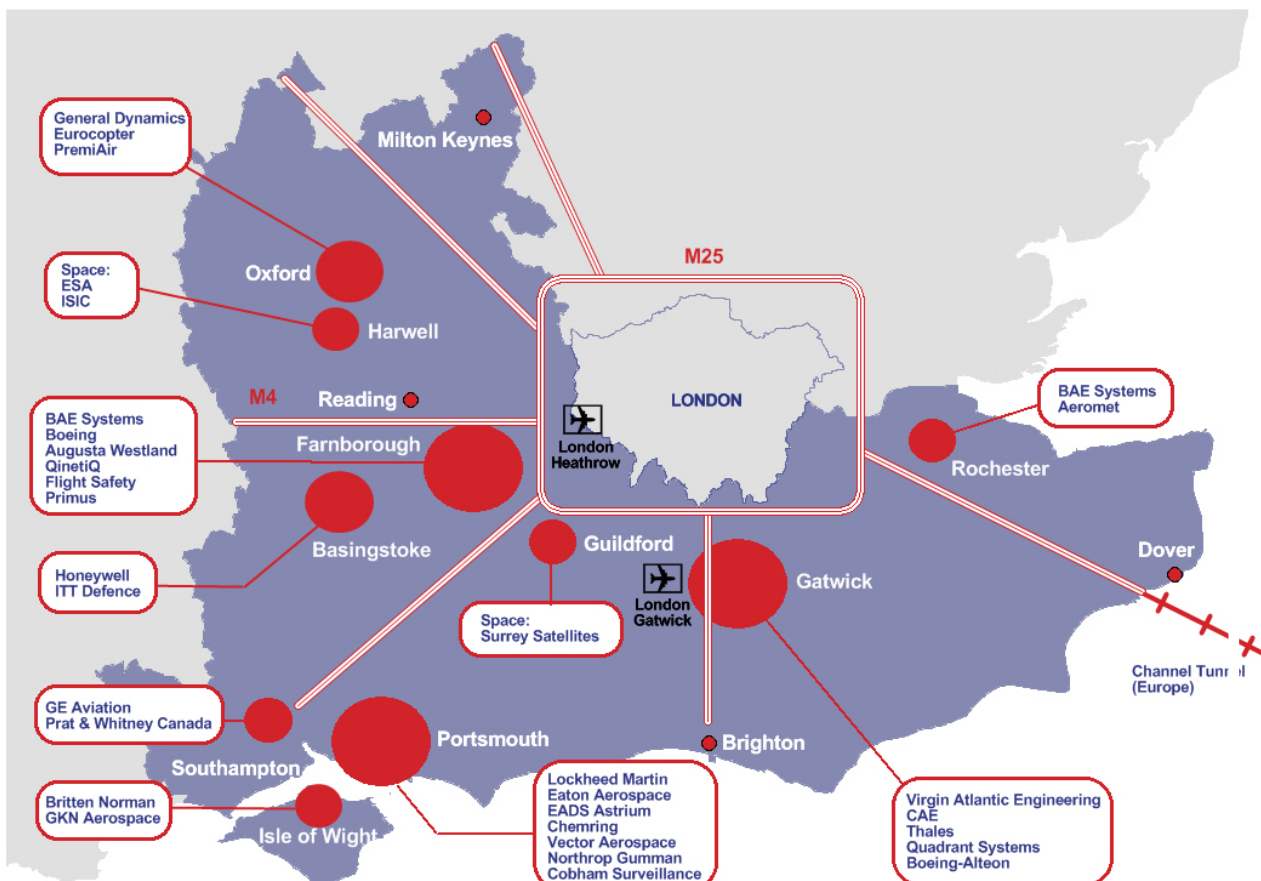
The Harwell Science & Innovation Campus in Oxfordshire, houses national assets such as the Diamond Synchrotron and forms the heart of the South East's scientific cluster. A vibrant and growing community of over 100 national and international organisations and more than 4,500 scientific and technical specialists, it could help you make new discoveries across the broadest possible spectrum of disciplines, from solar physics to pulsed neutrons and electronic & magnetic materials to biometrics. A collaborative environment, it's where many international companies go to make scientific possibilities become commercial reality.

A thriving cluster of over 1,000 businesses creating a GVA of £3.1bn



*“Our location in South Hampshire provides excellent communication links, being close to international ports, Southampton and Heathrow airports and the Motorway network. A further advantage is the local presence of strong Universities and Higher Education Institutes.”*

Richard Peckham,  
Business Development Director UK,  
EADS Astrium



The South East's prominence in the case for Space is a real success story. The region contributes three-quarters of the UK's £6 billion industry. We recognise its importance, and anticipate its future growth, reflected in the investment that we have made in creating bespoke facilities such as UK Space, the European Space Centre and the International Space Innovation Campus (ISIC), supported by specialist organisations such as the Science & Technology Facilities Council (STFC). At the forefront of scientific excellence, these institutions are leading authorities in Earth Observation, Climate Change, Security, Robotics, GIS and Global Positioning, Novel Power Sources and Exploration. If you are looking to exploit new scientific opportunities you are sure to find the inspiration, collaborative spirit and technological capability you need to make it happen here.

A little closer to home, our Homeland Security sub-sector is highly specialised, meeting the modern day challenges of both physical and cyber security, through high-tech research in areas as diverse as high performance materials, detection devices, biometric technology and Unmanned Aerial Vehicles (UAVs). Close to the heart of government policy, continued funding to support these activities is seen as vital to the safety and protection of the nation, therefore providing opportunities for future growth in the region.

So you've found the right location; you have the right technology. Now you need people with the right skills to lead you forward. With over 93,000 employed in the aerospace & defence sector in the South East, you know you've come to the right place. And you'll be supported by major universities and institutions that are focused on the continued development of the industry, including Cranfield's Defence and Security campus at Shrivenham, The Surrey Space Centre, the University of Oxford and UCL's Mullard Space Science Laboratory. The opportunities for collaboration are excellent and Farnborough Aerospace Consortium (FAC), a leading trade body with a membership of over 1,200 aerospace and defence companies, can help you achieve your ambitions by connecting you to the right contacts across all areas of the industry's extensive supply chain.

## How can we help?

The South East England Development Agency (SEEDA) is here to help you make the right choices to ensure your business reaches its full potential. Through expert connections and specialist advice we can offer you the local know-how you need to make informed decisions.

- We can offer tailored information on your sector and the opportunities in it.
- We can introduce you to people who will offer you the right practical support to make the setting-up process quick, easy and pain-free.
- We will introduce you to the networks that matter most in your market.
- We can even help you find premises that expand with your business.

And when you're ready to grow, we're here to help you make it happen faster.

And the best part of our service – it's confidential and completely free of charge. So what have you got to lose?



*“We have found the main advantages of being here to be the links to academic resources, the presence of other companies developing a similar technology, which has grown into a local supply chain, and the good access to major transport routes (M40/ M4).”*

*Ralph Seidler, Director of Manufacturing, Siemens Magnet Technology*

Call us today to see how we can help your business make the most of what the UK market has to offer.

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